

ASEAN Vibration Optical Cable Price List



AI Overview

Vibration optical cable prices in ASEAN vary widely depending on specifications, length, and supplier, with Vietnam, Indonesia, and Thailand being key production hubs.

Market Context

The ASEAN optical fiber and cable market is experiencing rapid growth due to 5G deployment, national broadband initiatives, and data center expansion. Vietnam leads production, accounting for roughly 40% of regional output, followed by Thailand and Indonesia, while the Philippines, Vietnam, and Indonesia together consume over half of the market volume . This dynamic affects pricing, as supply chain localization, technological upgrades, and competition influence cost trends .

Price Range and Supplier Options

- **Supplier Platforms:** B2B marketplaces like Indotrading allow buyers to request quotes from multiple suppliers in Indonesia and other ASEAN countries. Prices are typically quoted excluding VAT and vary by cable length, type, and technical specifications .
- **Cable Specifications:** Vibration optical cables may include features such as industrial-grade insulation, LSZH or MUD jackets, UV and chemical resistance, and compatibility with sensors or automation systems . These factors significantly impact pricing.
- **Length and Type:** Common lengths range from 5 m to 30 m, with options for specialized electrodes or optical sensors. Longer or customized cables generally command higher prices .

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